

**Opposition to 151A
A call to action!**

Agencies and Agents - The fixed indexed annuity industry needs your help!

The Coalition of Indexed Products (a coalition of nine indexed annuity carriers), the National Association of Insurance and Financial Advisors (NAIFA), and the American Bankers Association have joined forces in support of the National Conference of Insurance Legislators' (NCOIL) opposition to SEC Proposed Rule 151A.

On November 20th, members of NCOIL will meet to discuss and vote on a draft resolution opposing 151A, a rule proposed to regulate most fixed indexed annuities as securities. The NCOIL is an organization of state legislators whose main area of public policy concern is insurance legislation and regulation. The organization will likely have some influence on 151A adoption, modification or rejection.

Please reach out to the NCOIL legislators listed on the attached contact sheet to voice your support of the resolution. Please encourage them to sign it.

We have included several tools for your review and reference when communicating with legislators. The packet includes the following:

- [List of NCOIL Legislators \(with phone, e-mail and mailing addresses\)](#)
- [Talking points \(what you might want to say\)](#)
- [Sample message \(what you may want to e-mail or write\)](#)
- [Copy of the proposed resolution](#)

We urge you to reach out by phone, e-mail or letter to these NCOIL representatives, especially those in your state or district.

Thank you for your support!